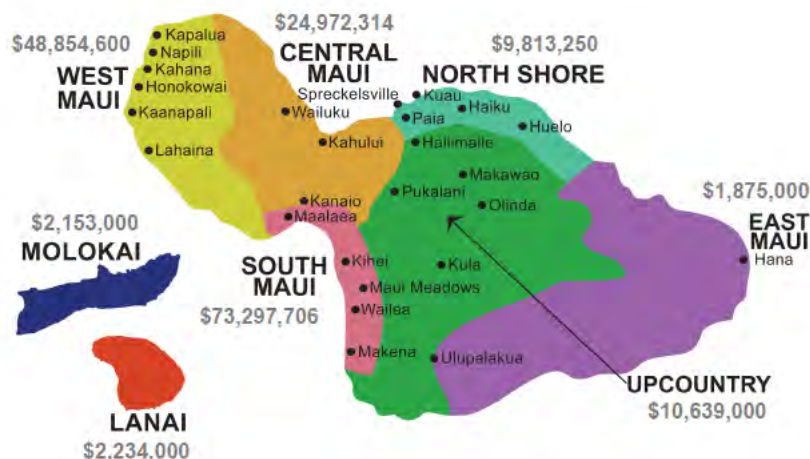


MAUI RESIDENTIAL STATISTICS REPORT

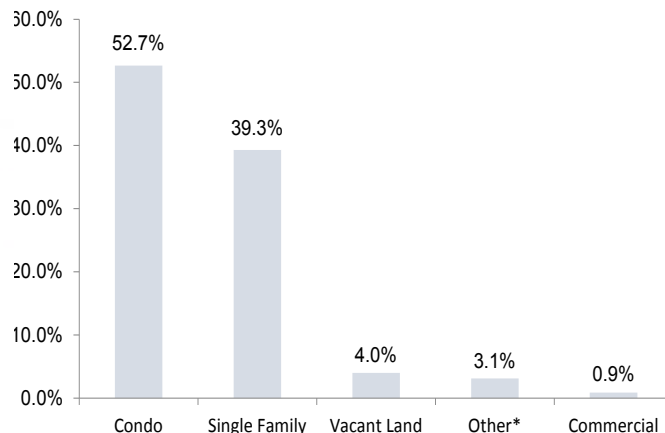
AUGUST 2016

& YTD August 2016 vs YTD August

AUGUST 2016 BREAKDOWN
TOTAL DOLLAR VOLUME SOLD

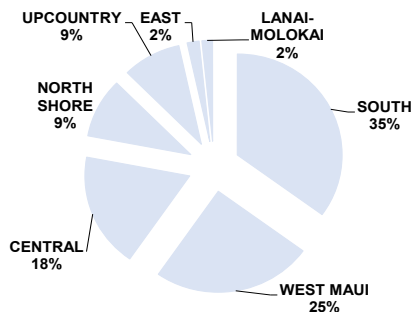


AUGUST 2016 % BREAKDOWN
OF TYPE OF PROPERTIES SOLD



RESIDENTIAL

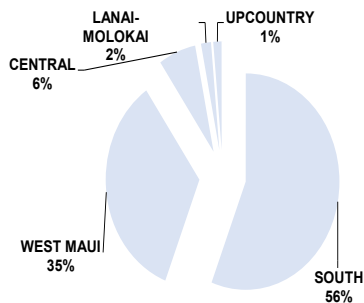
August 2016 Total Dollar Volume Breakdown
By District



SOUTH	\$36,029,381
WEST MAUI	\$25,345,000
CENTRAL	\$18,833,314
NORTH SHORE	\$9,813,250
UPCOUNTRY	\$9,279,000
EAST	\$1,875,000
LANAI-MOLOKAI	\$1,684,000

CONDOMINIUM

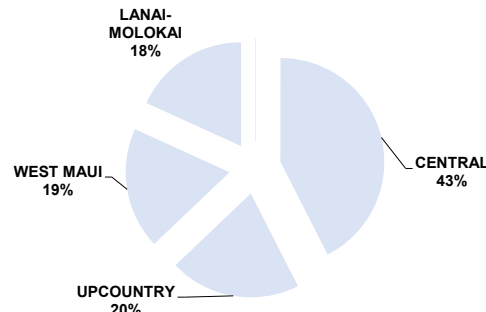
August 2016 Total Dollar Volume Breakdown
By District



SOUTH	\$37,268,325
WEST MAUI	\$22,981,100
CENTRAL	\$4,297,000
LANAI-MOLOKAI	\$1,142,000
UPCOUNTRY	\$955,000
EAST	\$0
NORTH SHORE	\$0

VACANT LAND

August 2016 Total Dollar Volume Breakdown
By District



CENTRAL	\$843,000
UPCOUNTRY	\$405,000
WEST MAUI	\$375,000
LANAI-MOLOKAI	\$361,000
EAST	\$0
NORTH SHORE	\$0
SOUTH	\$0

Information Compiled by Fidelity National Title & Escrow of Hawaii

Source: Realtors Association of Maui. For more detailed info go to RaMaui.com
Information deemed reliable but not guaranteed.



Island

Sotheby's
INTERNATIONAL REALTY

YTD August 2016 vs YTD August 2015

THROUGH AUGUST 2016

Maui Statistical Report • Residential Year to Date Breakdown By Districts

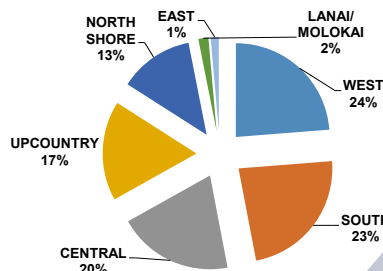
RESIDENTIAL YEAR-OVER-YEAR	721 TOTAL NUMBER OF SALES 2016	0%	\$630,000 MEDIAN SALES PRICE 2016	7%	\$682,746,785 TOTAL DOLLAR VOLUME 2016	4%
	722 TOTAL NUMBER OF SALES 2015		\$590,190 MEDIAN SALES PRICE 2015		\$659,547,643 TOTAL DOLLAR VOLUME 2015	

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	232	261	-11%	\$553,750	\$507,190	9%	\$134,889,572	\$135,029,090	0%
Kahakuloa	1	1	0%	\$800,000	\$656,000	22%	\$800,000	\$656,000	22%
EAST									
Hana	8	7	14%	\$542,500	\$688,000	-21%	\$7,733,000	\$6,852,900	13%
Kaupo	1	0	N/A	\$1,300,000	\$0	N/A	\$1,300,000	\$0	N/A
Nahiku	1	2	-50%	\$575,000	\$316,250	82%	\$575,000	\$632,500	-9%
NORTH SHORE									
Haiku	47	56	-16%	\$825,000	\$749,000	10%	\$41,179,250	\$59,317,950	-31%
Sprecks/Paia/Kuau	22	14	57%	\$749,000	\$626,750	20%	\$46,448,500	\$12,961,500	258%
SOUTH									
Kihei	110	100	10%	\$625,000	\$635,000	-2%	\$85,038,649	\$96,979,803	-12%
Maui Meadows	18	15	20%	\$1,287,500	\$925,000	39%	\$22,499,550	\$17,573,888	28%
Wailea / Makena	12	18	-33%	\$4,550,000	\$2,275,000	100%	\$51,118,000	\$85,725,000	-40%
UPCOUNTRY									
Kula/Ulu/Kanaio	53	62	-15%	\$695,000	\$773,000	-10%	\$56,814,775	\$53,907,919	5%
Mak/Olinda/Hallimaile	51	35	46%	\$561,500	\$490,000	15%	\$34,750,950	\$23,046,359	51%
Pukalani	42	42	0%	\$595,000	\$611,500	-3%	\$25,685,551	\$28,560,000	-10%
WEST									
Kaanapali	14	17	-18%	\$1,725,000	\$2,000,000	-14%	\$28,685,500	\$36,009,999	-20%
Kapalua	10	9	11%	\$2,612,500	\$3,196,000	-18%	\$39,890,000	\$27,550,000	45%
Lahaina	49	33	48%	\$780,000	\$700,000	11%	\$70,536,274	\$38,509,830	83%
Napili/Kahana/Hon	23	23	0%	\$835,000	\$940,000	-11%	\$20,177,215	\$20,760,775	-3%
Olowalu	2	2	0%	\$1,475,000	\$1,482,500	-1%	\$2,950,000	\$2,965,000	-1%
LANAI - MOLOKAI									
Lanai	10	10	0%	\$514,500	\$342,500	50%	\$4,902,000	\$4,069,000	20%
Molokai	15	15	0%	\$394,999	\$350,000	13%	\$6,772,999	\$8,440,130	-20%
MAUI SUMMARY									
	721	722	0%	\$630,000	\$590,190	7%	\$682,746,785	\$659,547,643	4%

Source: Realtors Association of Maui – www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH AUGUST 2016

WEST	\$162,238,989
SOUTH	\$158,656,199
CENTRAL	\$135,689,572
UPCOUNTRY	\$117,251,276
NORTH SHORE	\$87,627,750
LANAI/MOLOKAI	\$11,674,999
EAST	\$9,608,000



YTD August 2016 vs YTD August 2015

THROUGH AUGUST 2016

Maui Statistical Report • Condominium Year to Date Breakdown By Districts

CONDOMINIUM YEAR-OVER-YEAR	881 TOTAL NUMBER OF SALES 2016	\$429,000 MEDIAN SALES PRICE 2016	\$557,238,063 TOTAL DOLLAR VOLUME 2016
	801 TOTAL NUMBER OF SALES 2015	\$410,000 MEDIAN SALES PRICE 2015	\$517,931,623 TOTAL DOLLAR VOLUME 2015

10%

5%

8%

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	89	80	11%	\$315,000	\$311,500	1%	\$30,544,989	\$24,814,650	23%

EAST									
Hana	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A

NORTH SHORE									
Haiku	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Sprecks/Paia/Kuau	3	2	50%	\$325,000	\$1,014,250	-68%	\$3,305,000	\$2,028,500	63%

SOUTH									
Kihei	299	301	-1%	\$330,000	\$335,000	-1%	\$126,262,950	\$123,388,495	2%
Maalaea	37	24	54%	\$385,000	\$350,000	10%	\$14,747,964	\$9,435,500	56%
Wailea/Makena	72	77	-6%	\$1,032,500	\$1,050,000	-2%	\$100,758,500	\$119,806,129	-16%

UPCOUNTRY									
Pukalani	8	1	700%	\$491,875	\$655,000	-25%	\$3,942,138	\$655,000	502%

WEST									
Kaanapali	95	75	27%	\$1,050,000	\$1,175,000	-11%	\$122,087,509	\$101,311,600	21%
Kapalua	24	24	0%	\$935,192	\$909,000	3%	\$39,624,384	\$43,609,000	-9%
Lahaina	56	73	-23%	\$483,645	\$430,000	12%	\$27,686,355	\$32,013,049	-14%
Napili/Kahana/Honokowai	184	128	44%	\$417,500	\$397,500	5%	\$82,844,274	\$55,611,200	49%

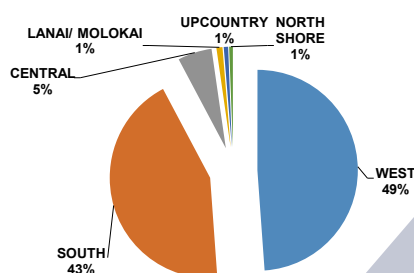
LANAI - MOLOKAI									
Lanai	3	3	0%	\$825,000	\$1,800,000	-54%	\$3,455,000	\$3,924,000	-12%
Molokai	11	13	-15%	\$170,000	\$96,000	77%	\$1,979,000	\$1,334,500	48%

MAUI SUMMARY	881	801	10%	\$429,000	\$410,000	5%	\$557,238,063	\$517,931,623	8%
---------------------	------------	------------	------------	------------------	------------------	-----------	----------------------	----------------------	-----------

Source: Realtors Association of Maui – www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH AUGUST 2016

WEST	\$272,242,522
SOUTH	\$241,769,414
CENTRAL	\$30,544,989
LANAI/MOLOKAI	\$5,434,000
UPCOUNTRY	\$3,942,138
NORTH SHORE	\$3,305,000
EAST	\$0



Island

Sotheby's
INTERNATIONAL REALTY

YTD August 2016 vs YTD August 2015

THROUGH AUGUST 2016

Maui Statistical Report • Vacant Land Year to Date Breakdown By Districts

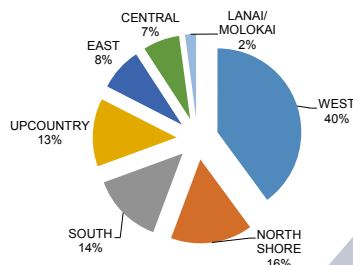
VACANT LAND YEAR-OVER-YEAR	98 TOTAL NUMBER OF SALES 2016	\$445,000 MEDIAN SALES PRICE 2016	\$62,306,601 TOTAL DOLLAR VOLUME 2016
	96 TOTAL NUMBER OF SALES 2015	\$487,500 MEDIAN SALES PRICE 2015	\$73,646,241 TOTAL DOLLAR VOLUME 2015

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	10	15	-33%	\$304,250	\$290,000	5%	\$3,001,500	\$7,078,741	-58%
Kahakuloa	4	1	300%	\$351,000	\$377,000	-7%	\$1,397,000	\$377,000	271%
EAST									
Hana	2	3	-33%	\$217,500	\$310,000	-30%	\$435,000	\$890,000	-51%
Kaupo	0	1	-100%	\$0	\$468,000	-100%	\$0	\$468,000	-100%
Kipahulu	1	0	N/A	\$285,000	\$0	N/A	\$285,000	\$0	N/A
Nahiku	1	0	N/A	\$265,000	\$0	N/A	\$265,000	\$0	N/A
NORTH SHORE									
Haiku	13	13	0%	\$515,000	\$440,000	17%	\$6,882,000	\$7,065,000	-3%
Sprecks/Paia/Kuau	1	0	N/A	\$2,950,000	\$0	N/A	\$2,950,000	\$0	N/A
SOUTH									
Kihei	10	11	-9%	\$449,500	\$490,000	-8%	\$7,192,500	\$5,047,500	42%
Maui Meadows	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Wailea/Makena	1	6	-83%	\$1,350,000	\$1,445,000	-7%	\$1,350,000	\$22,610,000	-94%
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	9	13	-31%	\$439,000	\$445,000	-1%	\$5,674,000	\$6,096,250	-7%
Makawao/Olinda/Haliimaile	5	5	0%	\$185,000	\$285,000	-35%	\$1,851,111	\$3,570,000	-48%
Pukalani	2	2	0%	\$330,000	\$1,075,000	-69%	\$660,000	\$2,150,000	-69%
WEST									
Honokohau	0	1	-100%	\$0	\$300,000	-100%	\$0	\$300,000	-100%
Kaanapali	12	10	20%	\$717,625	\$592,500	21%	\$7,901,250	\$6,114,750	29%
Kapalua	3	2	50%	\$1,450,000	\$2,950,000	-51%	\$4,175,000	\$5,900,000	-29%
Lahaina	13	5	160%	\$999,999	\$620,000	61%	\$15,054,940	\$3,785,000	298%
Napili/Kahana/Honokowai	1	0	N/A	\$415,000	\$0	N/A	\$415,000	\$0	N/A
Olowalu	2	2	0%	\$747,500	\$875,000	-15%	\$1,495,000	\$1,750,000	-15%
LANAI - MOLOKAI									
Lanai	0	1	-100%	\$0	\$20,000	-100%	\$0	\$20,000	-100%
Molokai	8	5	60%	\$113,500	\$95,000	19%	\$1,322,300	\$424,000	212%
MAUI SUMMARY	98	96	2%	\$445,000	\$487,500	-9%	\$62,306,601	\$73,646,241	-15%

Source: Realtors Association of Maui – www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH AUGUST 2016

WEST	\$24,866,190
NORTH SHORE	\$9,832,000
SOUTH	\$8,542,500
UPCOUNTRY	\$8,185,111
EAST	\$5,160,000
CENTRAL	\$4,398,500
LANAI/MOLOKAI	\$1,322,300



Island

Sotheby's
INTERNATIONAL REALTY